



Business Development Manager

Quadrant is a diverse surveying company focusing on land development, engineering and construction surveys in the Auckland and Canterbury regions.

We now have the opportunity for a highly motivated individual to assist with the implementation of our business development plan.

The ideal applicant will have a thorough understanding of the New Zealand surveying industry.

Initially the role will incorporate 50% business development and 50% surveying, transitioning to a full-time business development/marketing role.

There is flexibility for the role to be Christchurch or Auckland based, with travel required to the alternate city.

The role would suit someone looking for a change of direction within the survey industry.

We require an experienced surveyor/spatial professional with the following skills and attributes:

- A varied work history, with experience in topographic, cadastral and construction surveying in New Zealand;
- The ability to build new & strong relationships with clients and maintain existing ones;
- A high level of accuracy in all aspects of work;
- Excellent interpersonal, written, verbal and listening communication skills;
- A self-directed, highly motivated team player with plenty of initiative and a 'Can Do' attitude;
- Excellent time management skills, and the ability to get things done in an effective manner;

Responsibilities will include:

- Business development for the Auckland and Canterbury regions;
- Implementation of the business development plan;
- Management of marketing and social media;
- Management of CRM database;
- Sales management;
- Assistance with quoting and tendering.

For the successful candidate there will be a rewarding remuneration package, flexible work hours/days, along with potential for long term prospects within Quadrant.

If you are interested in being a key team member and part of a thriving and progressive company, please forward your CV and cover letter to **careers@quadrant.net.nz**